

10 Indicators of a High Performing *Colorado Sector Partnership*

1. **Operates strategically and effectively.** Sector Partnership has a clear coordinator, convener, or convening team, and operates under some kind of shared, up-to-date strategic plan, action plan or road map.
2. **Is led by, and continually attracts, influential, engaged private sector leaders.** Sector partnership is led by industry, demonstrated by private sector members playing leadership roles (Chairperson, etc), and has broad industry engagement as demonstrated by industry members attending meetings, partnering on activities, providing in-kind or financial resources, or similar;
3. **Is supported by a comprehensive “regional support team” of non-employer partners, with demonstrated commitment to each other.** Sector partnership includes critical and engaged partners across programs from workforce development, economic development, education, community organizations and others;
4. **Focuses on solutions with economic impact.** Sector partnership can demonstrate that the partnership is not “just a workforce thing”, nor just an economic development, or just an education “thing”; can demonstrate priorities and actions within each of these areas that support the overall economic health of the target sector and region.
5. **Fosters continuous improvement of Colorado’s education, workforce development and economic development systems.** Sector partnership takes responsibility for sharing knowledge and products with other sector partnerships and with peers across the state that are marked improvements or best practices for their system and programs.
6. **Operates in a true labor market region.** Sector partnership defines its geographic scope based on locations of companies, commuter sheds, and other important labor market information, not per the confines of a workforce area, city, county or other geopolitical boundary. Sector partnership is not too big, and not too small, and willing to adjust its scope as it evolves.
7. **Can demonstrate action.** Sector partnership can demonstrate current activities, services or products that are a direct outcome of the partnership’s priorities and agenda.
8. **Self-promotes and markets achievements.** Sector partnership regularly shares products and outcomes with employer members, industry broadly, public program and community partners, the CWDC and CDLE, and the media. There is a built-in mechanism for self-promotion.
9. **Impacts Decision makers and related industry efforts.** Sector partnership input is considered before any decisions made related to target industry by legislators, state agencies and programs, career pathway efforts, industry associations, etc. Sector Partnerships are the “go-to” when information is needed about an industry, at regional and statewide levels.
10. **Sustains itself over time.** Sector partnership proactively seeks funding from diverse funding sources, including in-kind and staff time. Sector partnership does not die when a funding stream dries up. It continually attracts funding and resources from more than one source. It deliberately operates under a business model that blends and integrates funding streams and staff time from across public-private partners.